

# **MEDIA PRIMA BERHAD**

**DEUTSCHE CORPORATE DAY**

**FINANCIAL & BUSINESS REVIEW**

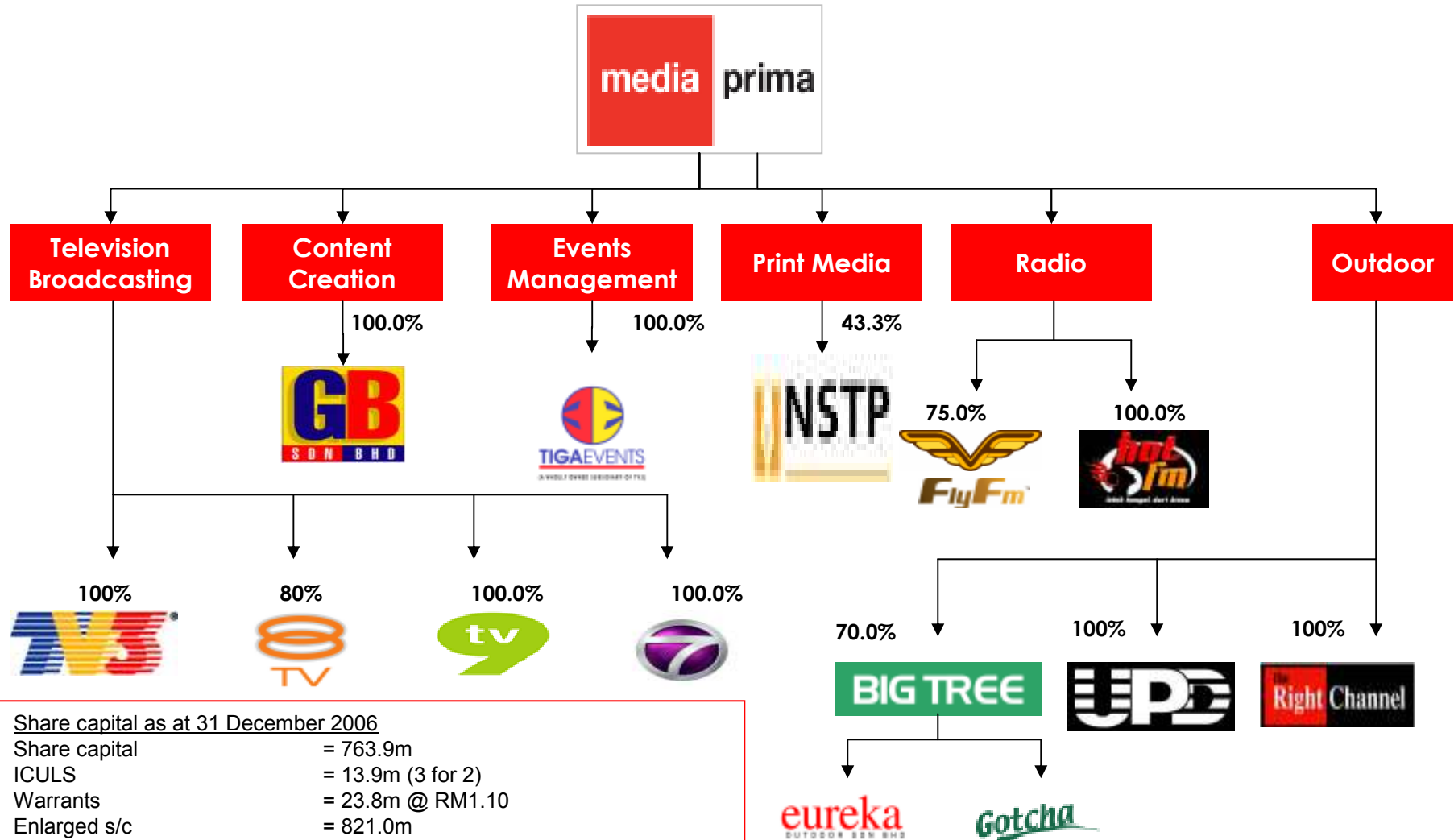
**For the Nine (9)-Month Financial Period Ended 30 September 2006**

**JANUARY 2007**

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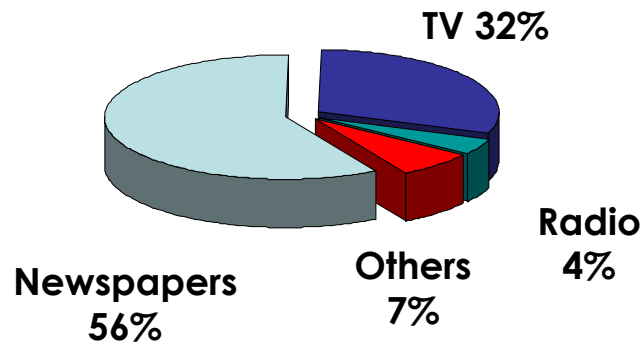
SECTION 1  
**GROUP STRUCTURE**



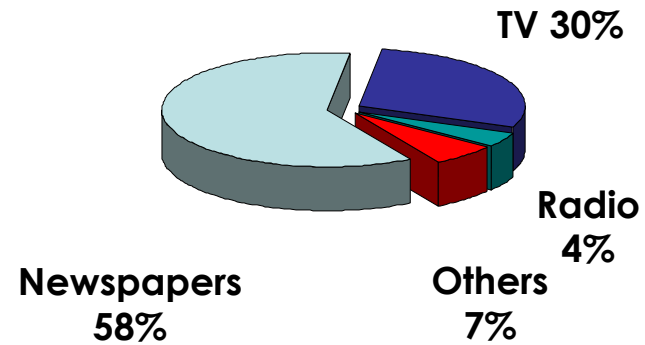
Share capital as at 31 December 2006

Share capital	= 763.9m
ICULS	= 13.9m (3 for 2)
Warrants	= 23.8m @ RM1.10
Enlarged s/c	= 821.0m
<u>Extracts from Balance Sheet as at 30 September 2006</u>	
S/holders funds (incl. ICULS)	= RM255.5m
Total assets	= RM897.2m
Cash	= RM93.0m
Group borrowings (excl. ICULS)	= RM333.9m
PDS Ratings (RAM)	= A1 for EB; A1/P1 for MTN/ CP

SECTION 2  
**ADEX OVERVIEW**



9 Months 2006



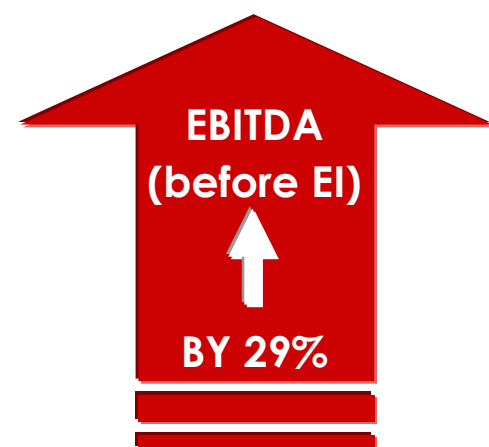
9 Months 2005

RM Million	Newspapers	TV	Radio	Others	Total
9 Months 2006	1,828	1,054	135	230	3,243
9 Months 2005	1,877	941	129	210	3,157
% Change	(3)	12	5	34	3

**SECTION 3**  
**PERFORMANCE REVIEW**

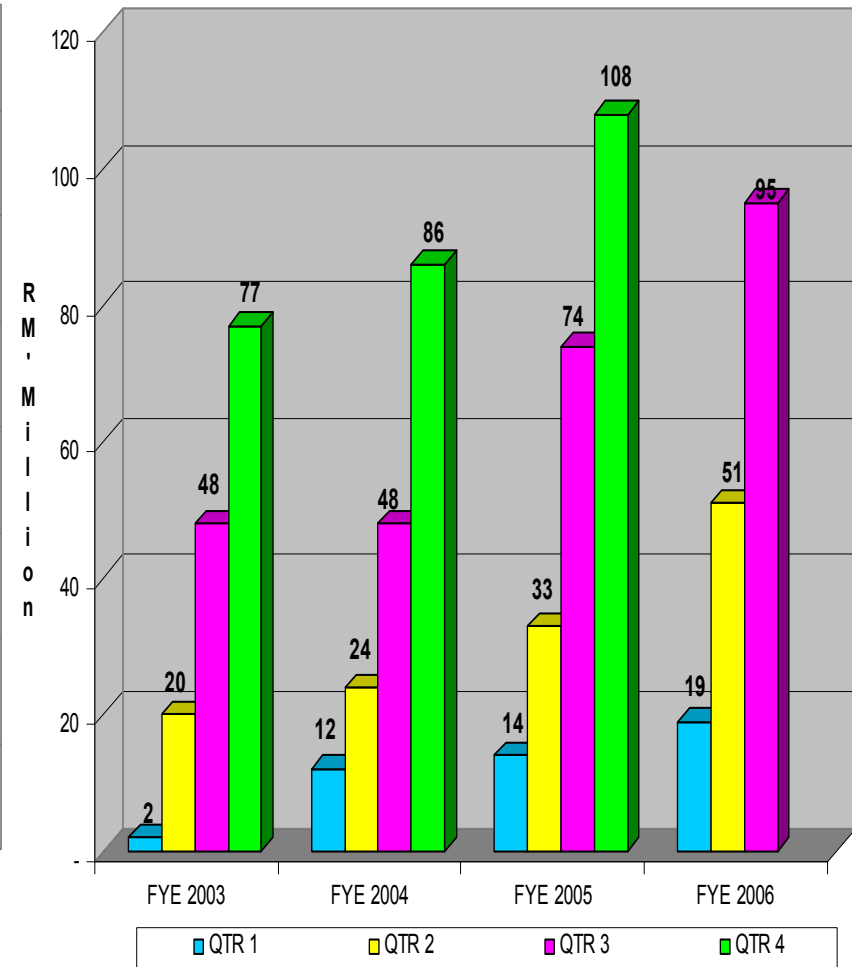
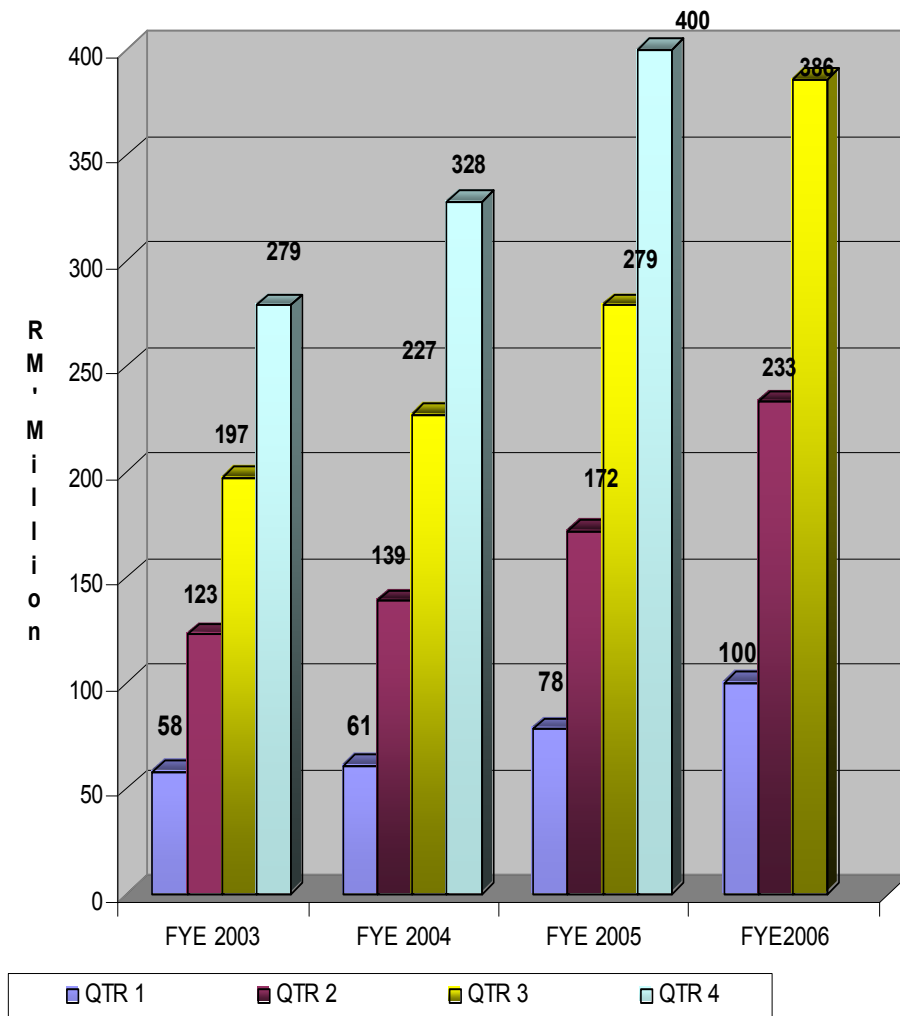
RM'000	MPB GROUP		CHANGE (A - B) %
	ACTUAL Q3 2006 A	ACTUAL Q3 2005 B	
GROSS REVENUE	464,294	329,972	41
NET REVENUE	387,796	280,297	38
ROYALTIES	(1,834)	(1,277)	44
	385,962	279,020	38
DIRECT COSTS	(127,557)	(104,749)	22
<b>CONTRIBUTION</b>	<b>258,405</b>	<b>174,271</b>	<b>48</b>
OTHER INCOME	13,419	14,739	(9)
OVERHEADS	(177,051)	(115,499)	53
<b>EBITDA</b>	<b>94,773</b>	<b>73,511</b>	<b>29</b>
INT & FINANCE CHARGES	(19,326)	(11,546)	67
DEPRECIATION	(21,479)	(16,975)	27
<b>PROFIT / (LOSS) BEFORE ASSOC &amp; EI</b>	<b>53,968</b>	<b>44,990</b>	<b>20</b>
Exceptional Item	3,338	(7,741)	>100
- NSTP	6,636	4,329	53
- NSTP EI	(12,554)	-	(100)
<b>PROFIT BEFORE TAX</b>	<b>51,388</b>	<b>41,578</b>	<b>24</b>
TAXATION	(14,098)	(10,868)	30
<b>PROFIT / (LOSS) AFTER TAX</b>	<b>37,290</b>	<b>30,710</b>	<b>21</b>
MINORITY INTEREST (MI)	(316)	668	(>100)
<b>PROFIT / (LOSS) AFTER TAX &amp; MI</b>	<b>36,974</b>	<b>31,378</b>	<b>18</b>
<b>PROFIT AFTER TAX &amp; MI EXCLUDING EI</b>	<b>46,190</b>	<b>39,119</b>	<b>18</b>

## KEY HIGHLIGHTS OF CONSOLIDATED RESULTS Q3 2006



- Driven by TV Networks whose gross revenue increased by **43%** (**23%** on a pro- forma basis) against 2005
- Backed by commitment deals, aggressive marketing & better management of airtime stock and rate increases
- Direct costs grew only **22%** despite 2 additional TV networks reflecting improved bargaining power with content suppliers, amortisation of costs across more stations and continuous efforts in monitoring costs
- TV Networks EBITDA of **RM108.8m** (inclusive of LBITDA of TV9) offsets start up losses at Radio Networks and other business units
- Overheads grew by **53%** (mainly from new media assets including HR and telecommunication costs) but well within expectations
- Write back of long outstanding accruals and creditors at non-operating subsidiaries of RM3.3m
- Share of NSTP's Voluntary Separation Scheme costs of RM12.6m

# CUMULATIVE QUARTERLY REVENUE & EBITDA



Note: FYE 2003 relates to TV3 Group. FYE 2004-2006 relate to Media Prima Group

**Trends above indicate continued period-on-period improvement, with latest Q3 net revenue registering growth of 38% & EBITDA registering growth of 29% against 2005**

## MPB GROUP RESULTS – BY MEDIA GROUP

	TV Networks RM'000	Radio RM'000	Corporate & Others RM'000	Total RM'000
<b>Gross Revenue</b>				
2006	436,529	4,753	23,012	464,294
2005	305,098	-	24,874	329,972
<i>Growth %</i>	43	NA	(7)	41
<b>Net revenue after royalties</b>				
2006	359,438	4,209	22,315	385,962
2005	254,146	-	24,874	279,020
<i>Growth %</i>	41	NA	(10)	38
<b>EBITDA</b>				
2006	108,778	(4,748)	(9,257)	94,773
2005	69,596	(1,256)	5,171	73,511
<i>Growth %</i>	56	(>100)	(>100)	29
<b>Depreciation &amp; Interest expenses</b>				
2006	31,710	714	8,381	40,805
2005	23,241	51	5,229	28,521
<i>Growth %</i>	36	>100	60	43
<b>PBT/(LBT) before associate &amp; EI</b>				
2006	77,068	(5,462)	(17,638)	53,968
2005	40,953	(1,307)	5,344	44,990
<i>Growth %</i>	88	(>100)	(>100)	20

SECTION 3.1  
TV NETWORKS











## TV NETWORKS RESULTS BY STATION

	TV3 RM'000	8TV RM'000	NTV7 RM'000	TV9 RM'000	Total (proforma) RM'000	Total (actual) RM'000
<b>Gross Revenue</b>						
2006	292,390	67,923	64,373	11,843	436,529	436,529
2005	253,954	51,144	50,748	-	355,846	305,098
Growth %	15	33	27	NA	23	43
<b>Net revenue</b>						
2006	248,714	54,534	45,985	10,205	359,438	359,438
2005	210,689	43,457	37,607	-	291,753	254,146
Growth %	18	25	22	NA	23	41
<b>EBITDA</b>						
2006	88,187	17,664	8,335	(5,408)	108,778	108,778
2005	62,406	7,190	(21,492)	-	48,105	69,596
Growth %	41	146	(139)	NA	126	56
<b>Depreciation &amp; Interest expenses</b>						
2006	20,784	1,475	6,138	3,313	31,710	31,710
2005	21,931	1,310	15,553	-	38,794	23,241
Growth %	(5)	13	(61)	NA	(18)	36
<b>PBT / (LBT)</b>						
2006	67,404	16,190	2,195	(8,721)	77,068	77,068
2005	35,124	5,829	(32,703)	-	8,250	40,953
Growth %	92	178	(107)	NA	834	88

**Double digit revenue growth**

**Strong EBITDA growth**

## TV VIEWERSHIP SHARE (FTA & PAY TV)

Station	Total 6+ Viewers		Chinese 6+ Viewers		Urban 6+ Viewers	
	Jan - Sept 2006	Jan - Sept 2005	Jan - Sept 2006	Jan - Sept 2005	Jan - Sept 2006	Jan - Sept 2005
	32%	35%	12%	14%	28%	31%
	9%	n/a	15%	n/a	10%	n/a
	5%	4%	15%	13%	6%	5%
	3%	n/a	2%	n/a	5%	n/a
	49%	39%	43%	27%	48%	36%
	n/a	8%	n/a	11%	n/a	9%
	n/a	-	n/a	3%	n/a	2%
	10%	10%	2%	2%	8%	8%
	14%	15%	11%	10%	12%	13%
	27%	28%	44%	49%	35%	35%

- Tracking for FTA viewership via Astro is only available from April 2005
- Media Prima's average share from Jul-Nov 2006 for Total 6+ Viewers is 51.4%.

## TV VIEWERSHIP SHARE (FTA & PAY TV)

**MPB Collective Share : 58.1% in Jul-Sep 2006 vs. 53.9% in Jan-Jun 2006  
(Total Malay 6+Viewers)**

	Jan – June 2006	July – Sept 2006	Movement	
	42.3%	41.8%	↓ 0.5%	} Reduced by only 3.1%
	8.9%	6.6%	↓ 2.3%	
	2.7%	2.5%	↓ 0.2%	
	-	7.2%	↑ 7.2%	
	53.9%	58.1%	↑ 4.2%	
	15.3%	12.0%	↓ 3.3%	} Reduced by 7.1%
	17.1%	13.3%	↓ 3.8%	
	13.7%	16.6%	↑ 2.9%	

# TV ADEX SHARE BY STATIONS: Q3 2006

RM'000	TV3	8TV	NTV7	TV9	Total MPB TVN	TV1	TV2	Total
<b>2006</b>								
Non discounted gross revenue		Lower discounts by 8TV and NTV7				Industry discounting falling		
- %	45	15	19	5	84	4	12	100
- RM'000	480,888	165,953	202,383	55,221 <sup>†</sup>	904,445	39,702	131,994	1,076,142
Growth %	20	12	(21)	2,965	12	45	22	14
Discount factor								
- %	39	59	68	79 <sup>*</sup>	52	50 <sup>**</sup>	50 <sup>**</sup>	51
- RM'000	(188,498)	(98,030)	(138,010)	(43,378)	(467,916)	(19,851)	(65,997)	(553,765)
Gross Revenue								
- %	57	13	12	2	84	4 <sup>**</sup>	13 <sup>**</sup>	100
- RM'000	292,390	67,923	64,373	11,843	436,529	19,851	65,997	522,377
Growth %	15	33	27	NA	23	33	11	21
<b>2005</b>								
Non discounted gross revenue								
- %	42	16	27	0	86	3	12	100
- RM'000	399,715	148,360	254,958	1,801	804,834	27,350	108,451	940,635
Discount factor								
- %	36	66	80	85	56	45 <sup>**</sup>	45 <sup>**</sup>	54
- RM'000	(145,761)	(97,216)	(204,210)	(1,531)	(448,718)	(12,374)	(48,806)	(509,898)
Gross Revenue								
- %	59	12	12	-	83	2 <sup>**</sup>	15 <sup>**</sup>	100
- RM'000	253,954	51,144	50,748	270	356,116	14,976	59,645	430,737

\* Based on estimates. Non discounted gross revenue for TV9 only officially tracked by Nielsen from July 2006

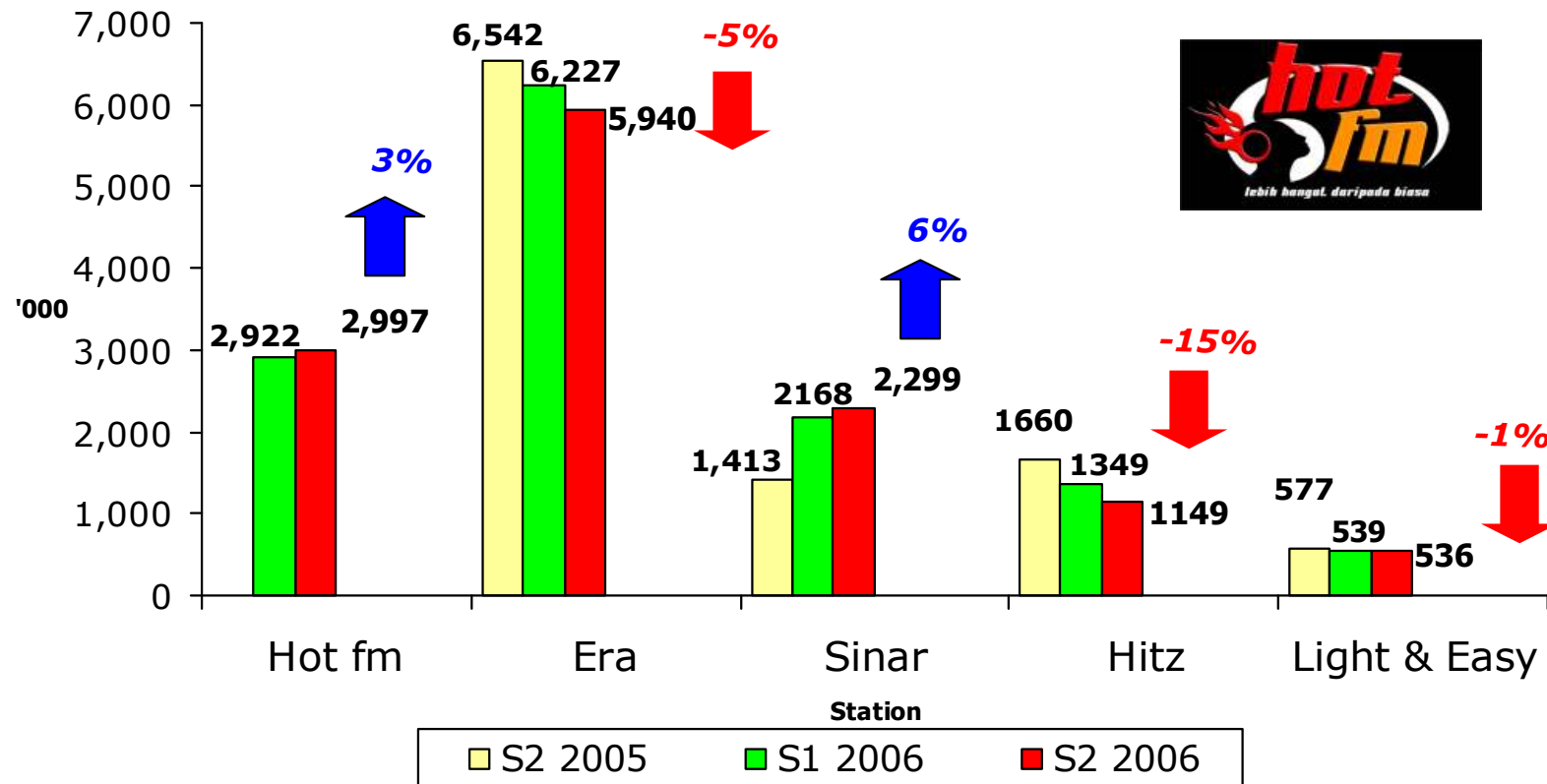
\*\* Based on estimates

SECTION 3.2  
**RADIO NETWORKS**

# LISTENERSHIP SHARE : HOTFM

Hotfm commenced transmission on 6 February 2006 & reaches out to 3.0 million listeners to maintain its position as the second most listened to radio station. Era has lost 9% listenership since last year.

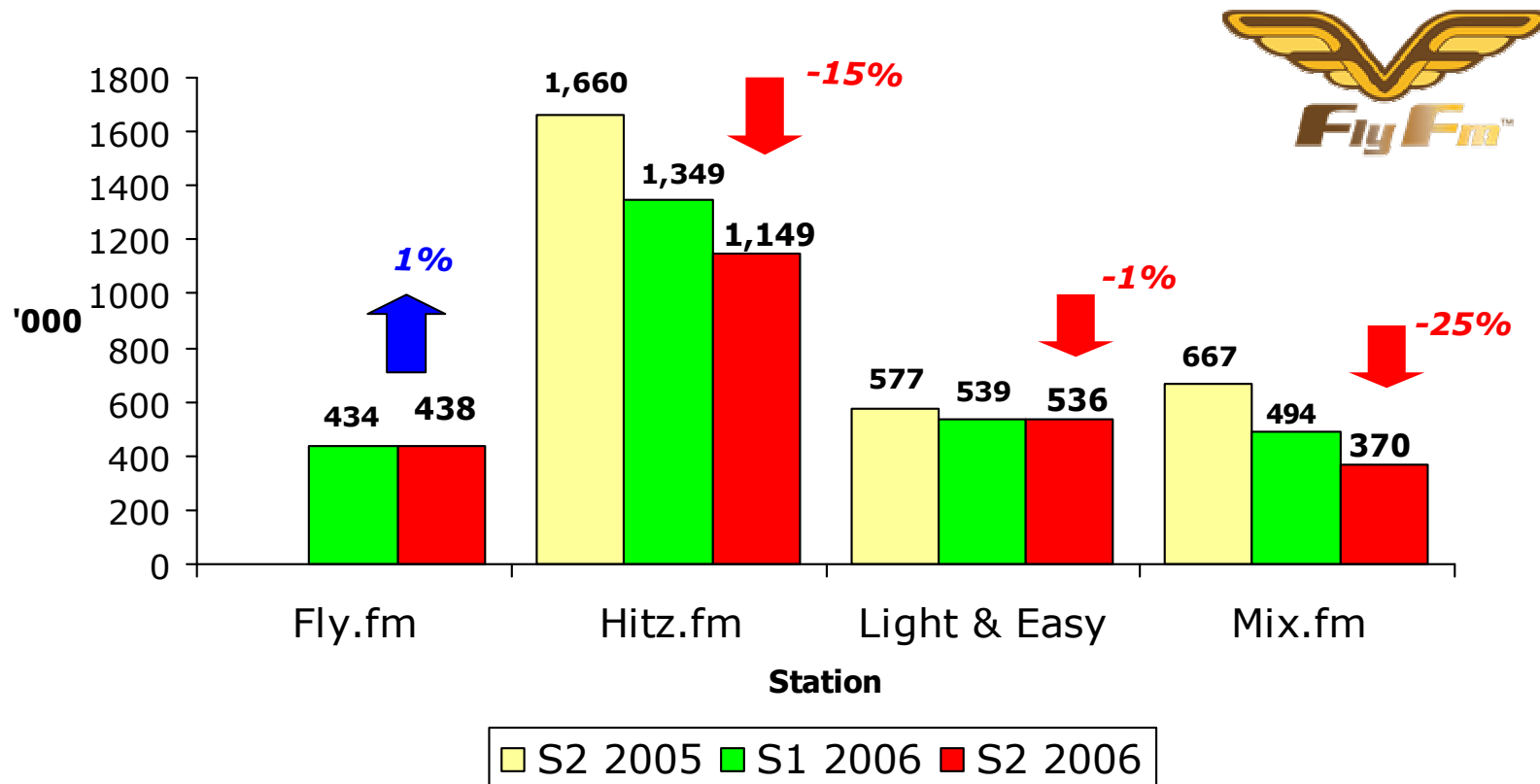
Listenership of the Top 5 Most Listened to Malay/ English Radio Stations (excluding RTM channels)



## LISTENERSHIP SHARE: FLYFM

Flyfm commenced transmission on 2 October 2005 & reaches out to almost 0.5 million listeners and has affected the listenership of Hitzfm, Light & Easy and Mixfm. Flyfm has overtaken Mixfm to be number three English radio station based on latest Nielsen sweep.

Listenership of the Top 4 English Radio Stations  
(excluding RTM Channels)



SECTION 3.3  
**CORPORATE & OTHER BUSINESSES**

## CORPORATE & OTHER BUSINESSES

	MPB RM'000	TV3 Ghana RM'000	Others RM'000	Total RM'000
<b>Gross Revenue</b>				
2006	-	12,993	10,019	23,012
2005	-	15,434	9,440	24,874
<i>Growth %</i>	-	(16)	6	(7)
<b>EBITDA</b>				
2006	(4,797)	3,884	(8,344)	(9,257)
2005	479	5,319	(627)	5,171
<i>Growth %</i>	(>100)	(27)	(>100)	(>100)
<b>Depreciation &amp; Interest expenses</b>				
2006	9,961	1,645	(3,225)	8,381
2005	6,965	1,508	(3,244)	5,229
<i>Growth %</i>	43	9	(1)	60
<b>(LBT)/PBT before EI</b>				
2006	(7,058)	2,239	(12,819)	(17,638)
2005	(2,378)	3,811	3,911	5,344
<i>Growth %</i>	(>100)	(41)	(>100)	(>100)

\*Including consol. adjustments

## SUMMARY OF RESULTS: CORPORATE & OTHER BUSINESSES



- The reduction in EBITDA due to lower interest income following reduction in cash balances as a result of corporate exercises undertaken in 2005.



- GBSB recorded a contraction in EBITDA mainly due to lower than expected revenue from the following theatrical releases:

*9 Naga, Garasi, Senario Pemburu Emas Yamashita, Gong, On the Edge and The Banquet.*



- Lower EBITDA recorded mainly due to losses incurred in some of the events undertaken as TESB moves into higher value higher risk ventures such as *Peterpan Live in KL, Disney Live! Winnie the Pooh and Laman 2006.*



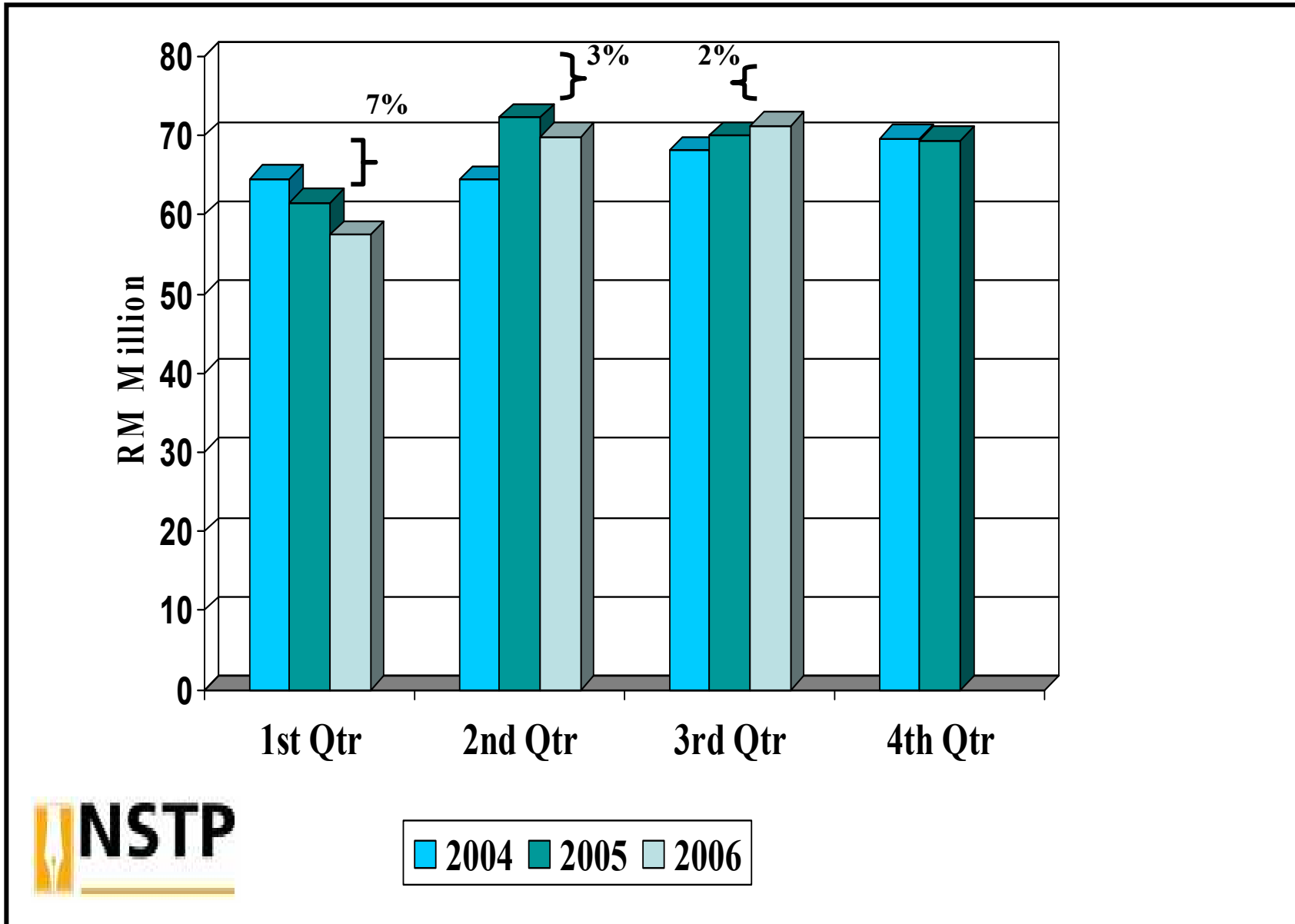
- Lower EBITDA due to lower revenue and higher costs; losing World Cup rights to competitors and increase in human resources costs.

SECTION 3.4

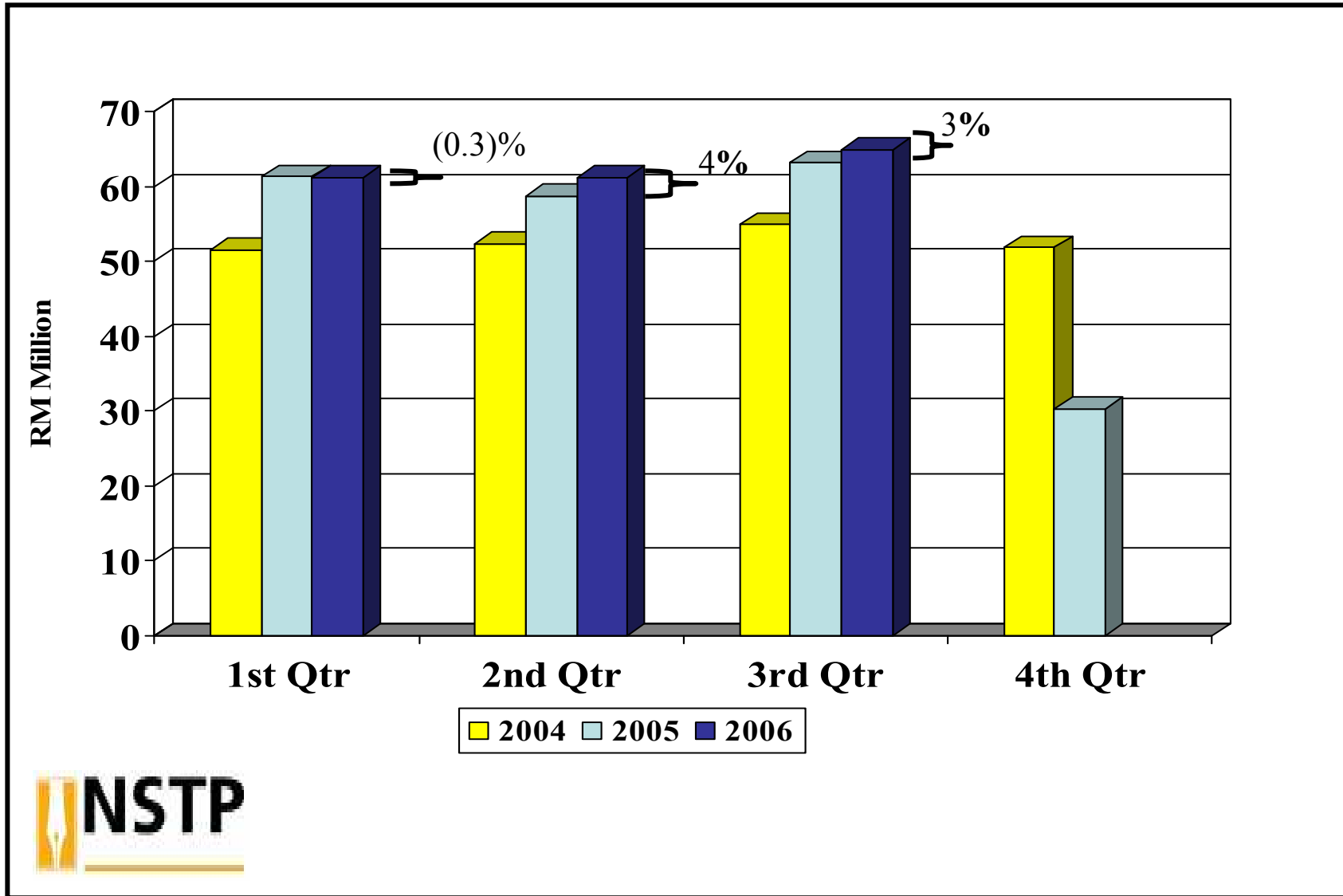
PRINT

	<u>2006 Actual</u>		<u>2005 Actual</u>			
	Non Publishing Actual RM'000	Publishing Actual RM'000	Publishing Actual RM'000	Variance		
	Group RM'000			RM'000	%	
<b>Revenue</b>	<b>389,468</b>	<b>2,056</b>	<b>387,412</b>	<b>388,046</b>	<b>(634)</b>	<b>(0)</b>
EBITDA	53,397	1,130	<b>52,267</b>	45,647	6,620	15
Depreciation	(33,928)	(1,230)	<b>(32,698)</b>	(32,738)	(40)	(0)
Finance Cost	(9,719)	0	<b>(9,719)</b>	(8,441)	(1,278)	(15)
<b>Profit before associated companies</b>	9,750	(100)	<b>9,850</b>	<b>4,468</b>	<b>5,302</b>	<b>&gt;100</b>
Associated companies	6,848	0	6,848	6,095	753	12
<b>PBT before exceptional items</b>	16,598	(100)	<b>16,698</b>	<b>10,563</b>	<b>6,055</b>	<b>57</b>
Exceptional items	(29,004)	(511)	(28,493)	0	(28,493)	(>100)
<b>(Loss)/Profit before tax</b>	<b>(12,406)</b>	<b>(611)</b>	<b>(11,795)</b>	<b>10,563</b>	<b>(22,358)</b>	<b>(&gt;100)</b>

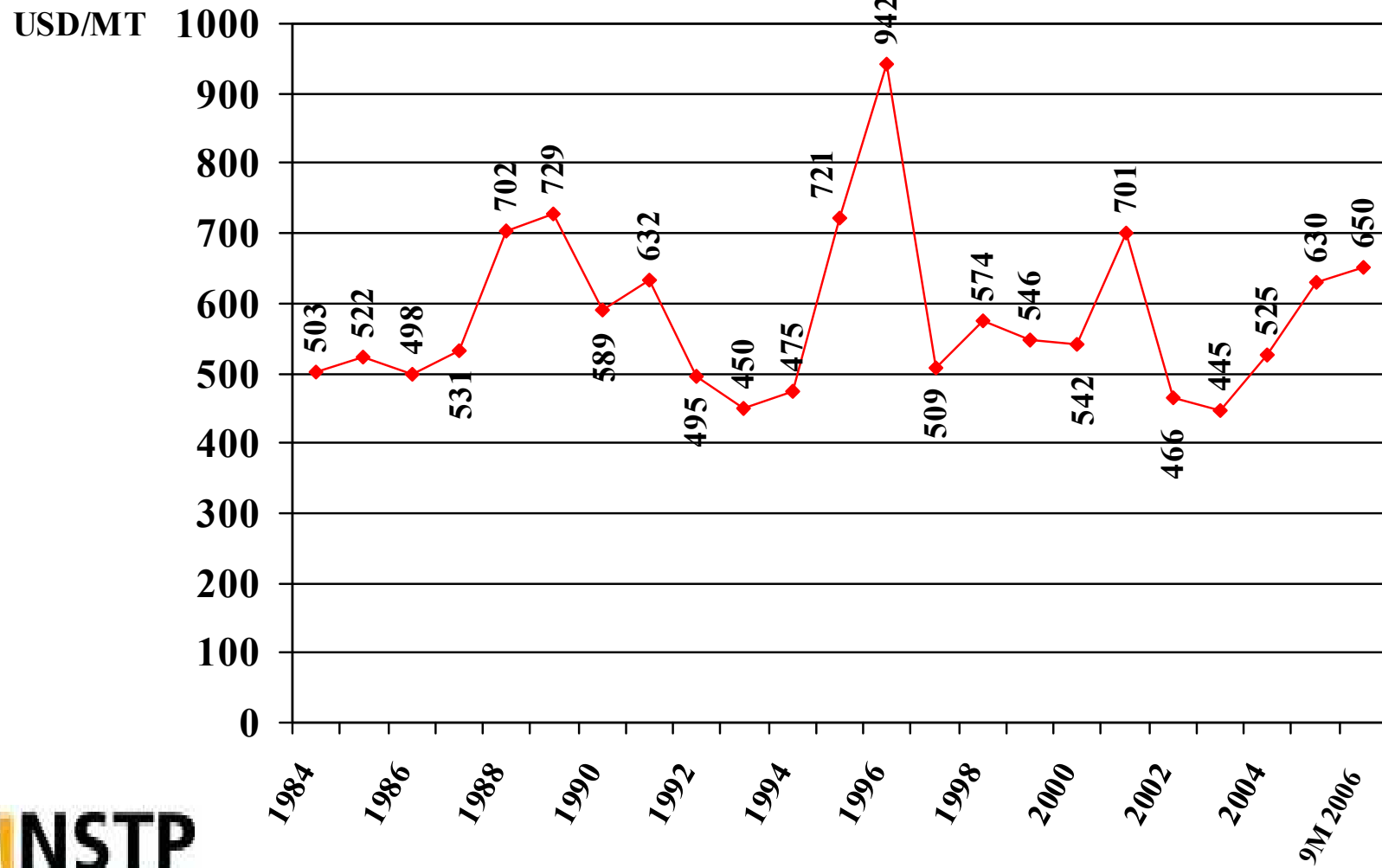
# NSTP - ADEX GROWTH



# NSTP – CIRCULATION GROWTH



# NSTP – NEWSPRINT PRICE TREND



## Q3 RESULTS : SUMMARY

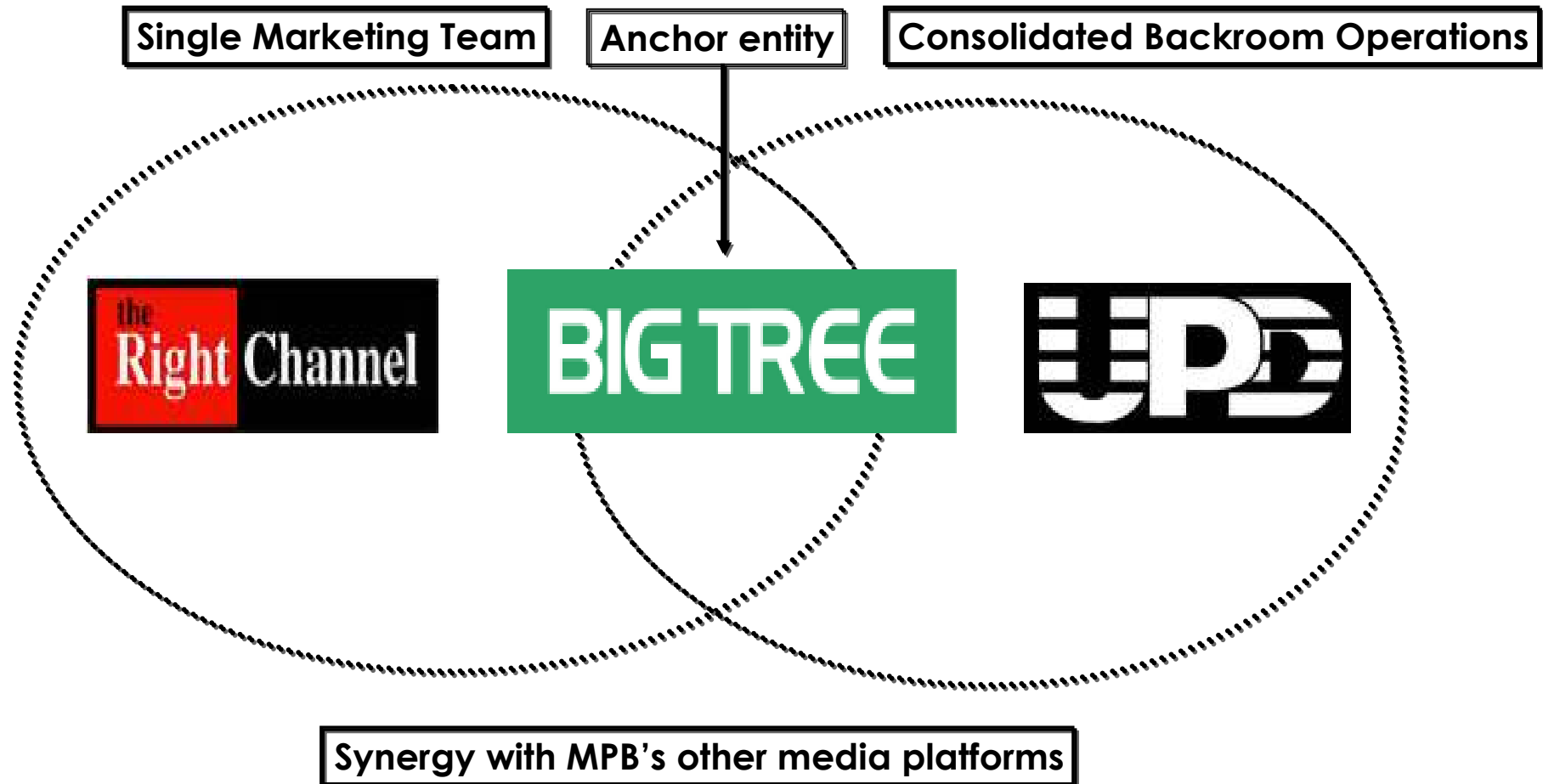
- **Media Prima Group performed well throughout the current financial period with EBITDA growth of 29% against 2005. The growth was driven by 41% growth in the net revenue from the TV Networks achieved despite TV Adex increasing by only 12% due to softening of the economy and Total Adex in 2006.**
- **TV Networks is on the right track to achieve revenue and costs synergy targets.**
- **Radio Networks results are on track to achieve break-even target next year, driven by strong revenue growth at Hotfm and stringent overhead costs control.**
- **Externally, the Malaysian economy and adex for the final quarter of 2006 remained challenging. Though growth on TV Networks continued to be faster than the market, the soft market conditions resulted in slower growth level for the final quarter compared to the previous 9 months.**
- **Essential to continue pursuing comprehensive operational strategies coupled with judicious direct and overhead costs control.**

SECTION 4

**MEDIA PRIMA OUTDOOR BUSINESS**

# OUTDOOR BUSINESS MODEL

Big Tree is the “anchor” in consolidating outdoor business - managing under performing assets to enhance value



SECTION 4.1  
BTO, UPD & TRC

## BIG TREE OUTDOOR AS THE “ANCHOR” ENTITY

On 20 November 2006, Media Prima announced the proposed acquisition of 70% equity stake in Big Tree Outdoor (BTO) for consideration of RM97.2 million:

### Leading Outdoor Company

- BTO is the leading outdoor advertising outfit in Malaysia.
- BTO has prominent presence along the expressway, transportation hubs and retail and shopping malls.

### Strong Track Record

- BTO is expected to grow its annual revenue in 2006 in excess of RM50.0 million and double its net profit to RM13.0 million against RM6.1 million in 2002.
- BTO currently has over 15 exclusive mid to long term concessions nation-wide.

### Proven Management Team

- It is a well-managed company led by CEO, Suridah Jalaluddin and Director of Operations, Mohammad Azlan Abdullah.
- The Management team is responsible for the strong track record and growth of the Company.

### Strong Brand Equity

- The outdoor and non-outdoor advertising products of BTO are sold under the following brands:
  - Big Drive Expressway and Freemarket
  - Big Ride Transit
  - Big Buy Retail

- BTO is a profitable entity with stable increase in revenue and profitability
- EBITDA margin is in excess of 40% higher than current margin for MPB of 27% for FYE 2005

RM'000	2004	2005	2006 (Est)
Revenue	43,725	49,639	57,000
Gross profit	19,886	22,307	24,000
EBITDA	17,679	19,399	21,500
Profit before tax	13,812	15,035	17,000
Profit after tax	9,712	11,177	13,000
EBITDA margin (%)	40.4	39.1	37.7
Gross profit margin (%)	45.5	44.9	42.1
Net profit margin (%)	22.2	22.5	22.8

- Protected by long term revenue based from mid to long term concessions

RM '000	2004 %	2005 %
Display rental		
- Expressway	51.5	53.8
- Transit & retail	18.8	20.7
	70.3	74.5
Lightings		
- Expressway	5.4	5.7
- Transit & retail	0.3	0.3
	5.7	6
Production		
- Expressway	15.5	10.8
- Transit & retail	8.5	8.7
	24	19.5
Total	100.0	100.0
Summary		
- Expressway	72.4	70.30
- Transit & retail	27.6	29.70
Total	100.0	100.00

## UPD

UPD Sdn Bhd (“UPD”), owned by Utusan Group, is one of the largest outdoor outfits in Malaysia

Estimated revenue of RM9 m for 2006

Owns over 2,400 active outdoor advertising panels located across the nation, giving wide coverage for advertisers. Holds the STAR Light Railway Transit concession

Strong presence in inner cities

Well positioned for turnaround

## TRC

The Right Channel (“TRC”) is a small outdoor outfit which is wholly owned by NSTP Group; MPB owns 43.3% of NSTP

Concessions on ERL trains, Plaza Alam Sentral, LDP and sites within inner cities.

Currently registers small positive EBITDA; stands to benefit from consolidation

SECTION 4.2

**PROPOSED TRANSACTION STRUCTURE**

The summary of the total transaction is as follows:

Existing Shareholders	No. of shares held	% held	Purchase Consideration (RM'm)	Mode of Settlement
Navis Minority shareholders	280,000	56	81.0	MPB Shares Cash
	70,000	14	16.2	
	350,000	70	97.2	

Settlement of purchase consideration to Navis via issue of MPB shares at 4.5% discount to the 5 Day Weighted Average Price of MPB Shares prior to SPA:

Issue price per share (RM)

**2.10**

Number of shares to be issued (mil)

**38.57**

Weighted average of MPB share price	5 Day	30 Day Avg	90 Day Avg
Weighted average price (RM)	2.20	2.09	1.95
Premium / (Discount) to market (%)	(4.5)	0.5	7.7

# BTO : ACQUISITION AT HIGHLY ATTRACTIVE PRICE

	RM million
Nav is	81.0
Minority shareholders	16.2
<b>Purchase consideration</b>	<b>97.2</b>
Equity stake acquired	70%
<b>Enterprise value</b>	<b>138.9</b>
<b>EBITDA (RM'm)</b>	
2005	19.40
2006 (E)	21.50
2007 (E)	25.00
<b>PAT (RM'm)</b>	
2005	11.18
2006 (E)	13.00
2007 (E)	15.00
<b>EV / EBITDA (times)</b>	
2005	7.2
2006 (E)	6.5
2007 (E)	5.6
<b>PER (times)</b>	
2005	12.4
2006 (E)	10.7
2007 (E)	9.3

Company	Country	EV / EBITDA (times)	PER (times)
Seni Jaya	Malaysia	1.25	13.89
Lamar Advertising	US	16.11	149.36
Clear Channel	US	11.86	26.42
Roadshow	Hong Kong	5.45	26.92
Dahe	China	7.40	16.77
Average		8.41	46.67
<b>Big Tree Outdoor</b>	<b>Malaysia</b>	<b>6.46</b>	<b>10.68</b>

At below comparable market multiples

## UPD & TRC : PROPOSED TRANSACTION STRUCTURE

- The summary of the total transaction is as follows:-

Company	No. of shares acquired	% acquired	Purchase Consideration (RM)
UPD	2,128,000	100	1.00
TRC	5,000,000	100	1.00
			<b>2.00</b>

- As part of the transaction, UPD and TRC shall repay shareholder advances (owing to Utusan and NSTP respectively) over a period of 2 years.
- In addition, there is a cap of the net liabilities position for UPD and TRC, inclusive of shareholders advances. Any amount above the net liabilities position will be settled by the respective vendors.

Company	Proposed limit on net liabilities
	RM million
UPD	11.0
TRC	3.5

The proposed acquisitions of BTO, UPD & TRC are value enhancing to MPB based on the estimates for 2007 as follows:-

Proforma Based on 2007 Estimates							
RM'million	BTO	UPD	TRC	Total Outdoor	MPB *	Total Combined	% Outdoor of MPB
Revenue	65.0	13.0	3.0	81.0	575.0	656.0	14.1%
EBITDA	25.0	5.0	1.0	31.0	177.0	208.0	17.5%
PATAMI	10.5 <sup>**</sup>	3.0	0.7	14.2	95.0	109.2	14.9%

**Notes:**

**\*Based on analysts' forecasts**

**\*\*Based on 70% share**

The pro-forma financial impact of the acquisition of BTO, UPD & TRC to Media Prima:

RM 'm	2006	2007		
	MPB	MPB	Total Outdoor	MPB Post Acqns
Forecast net profit *	60.67	95.00	14.20	109.20
No of shares - Existing** (m)	763.90	763.90	38.57	802.47
No of shares - Fully dilutive (m)	821.00	821.00	38.57	859.57
EPS - Existing (Sen)	7.94	12.44	1.17	13.61
EPS - Fully dilutive (Sen)	7.39	11.57	1.13	12.70

**Notes:**

\* Based on analysts' forecasts

\*\* Issued and paid-up capital as at 31 December 2006

- The acquisition is expected to be earnings accretive to Media Prima, with the outdoor acquisitions forecasted to increase net profit by RM14.2 million in 2007
- In 2007, EPS is expected to grow by 9%-10% even with the issuance of Media Prima shares

## OUTDOOR : VALUE ENHANCING DEAL

The total Outdoor deal is value enhancing to MPB:

RM 'm	2006	2007		
	MPB	MPB	Total Outdoor	Add
<b>Adding:</b>				
<b>Revenue</b>	519.7 *	575.0*	81.0	14.1%
<b>EBITDA</b>	146.0 *	177.0*	31.0	17.5%
<b>Net profit</b>	60.7 *	95.0*	14.2	14.9%
<b>At a cost of share issue #</b>		1,805.10	84.85	4.70%

**Notes:**

\* *Revenue, EBITDA and Net Profit based on analysts' forecasts*

# *Based on Issued and paid-up capital as at 30/10/2006, the latest practicable date prior to the announcement*

- In 2007, total Outdoor will contribute in excess of 14.9% to MPB net profit and 17.5% to MPB EBITDA whilst improving revenue by more than 14%.

Main Shareholders	As at 31/12/06		Effects after issuance of shares	
	No. of shares '000	%	No. of shares '000	%
Employees' Provident Fund Board	161,602	21.2%	161,602	20.1%
Gabungan Kesturi Sdn Bhd ("GK")	95,704	12.5%	95,704	11.9%
Harris Associates L.P.	82,294	10.8%	82,294	10.3%
Navis	-	-	38,571	4.8%
Others	424,252	55.5%	424,252	52.9%
	<b>763,852</b>	<b>100.0%</b>	<b>802,423</b>	<b>100.0%</b>

- Navis will hold 4.8% of Media Prima after issuance of shares but has committed to hold the shares as mid to long term investor or placing out any shares to long term investors.

**SECTION 4.3**

**RATIONALE FOR OUTDOOR EXPANSION**

**Complete Media Platform**

**Provide Dominant Position in Outdoor**

**Streamline Back Office Functions;  
Potential Upsides on Underperforming Assets**

**Stable Earnings from Long Term Concessions Complemented by  
Strength in Inner City Rail Concessions & Inner City Sites**

**Earnings Accretive Deal**

**SECTION 5**  
**DIVIDEND POLICY**

## DIVIDEND POLICY

- **Dividend payout ratio based on consolidated PATAMI.**
  
- **Dividends based on PATAMI on tiered basis ranging from:-**
  - (i) Minimum of 20.0% for the first 3 years**
  - (ii) Maximum of 50.0% thereafter.**
  
- **Flexibility to the management to adjust the Dividend Payout Ratio (within the range of 20.0% to 50.0%) based on:**
  - **PATAMI**
  - **Funding requirement (Capex and Investments)**
  - **Availability of cashflow**
  - **Availability of Section 108 tax credits**



**Note:**

The presentation may contain forward-looking statements which are based on MPB's current expectations, forecasts and assumptions based on management's good faith expectations and belief concerning future developments. In some cases forward-looking statements may be identified by forward-looking words like "would", "intend", "hope", "will", "may", "should", "expect", "anticipate", "believe", "estimate", "predict", "continue", or similar words. Forward-looking statements involve risks and uncertainties which could cause actual outcomes and results to differ materially from MPB's expectations, forecasts and assumptions. We caution that these forward-looking statements are not statements of historical facts and are subject to risks and uncertainties not in the control of MPB, including, without limitation, economic, competitive, governmental, regulatory, technological and other factors that may affect MPB's operations. Unless otherwise required by law, MPB disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise. Although we believe the expectations reflected in forward-looking statements are reasonable we cannot guarantee future results, levels of activity, performance or achievements.